

Attachment 1:

IDAHO
dairymen's association

Senate Ag
Committee Meeting

February 2017










IDA'S MISSION:

Protecting Idaho's dairy industry
through environmental, legal and
legislative leadership, since 1924

IDAHO DAIRY OPERATION BY SIZE

Numbers provided by ISDA – November 2016

# of Dairy Operations	% of Idaho Operations	# of Cows	
121	24.4%	< 200	
90	18.1%	201–500	
101	20.4%	501–1,000	
94	19.0%	1,001–2000	
90	18.1%	2,001 +	

TOTAL DAIRY OPERATIONS: 496 MILK COWS IN IDAHO: 577,516

IDAHO DAIRY PRODUCERS

November 2016



Magic Valley



Treasure Valley



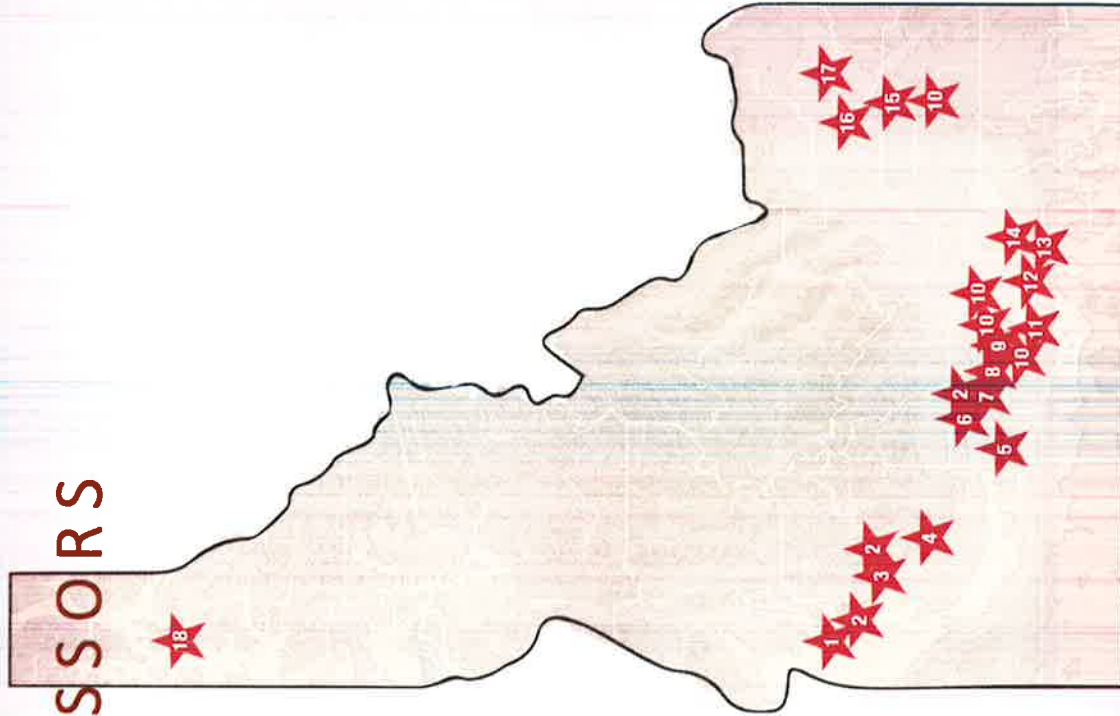
Eastern Idaho



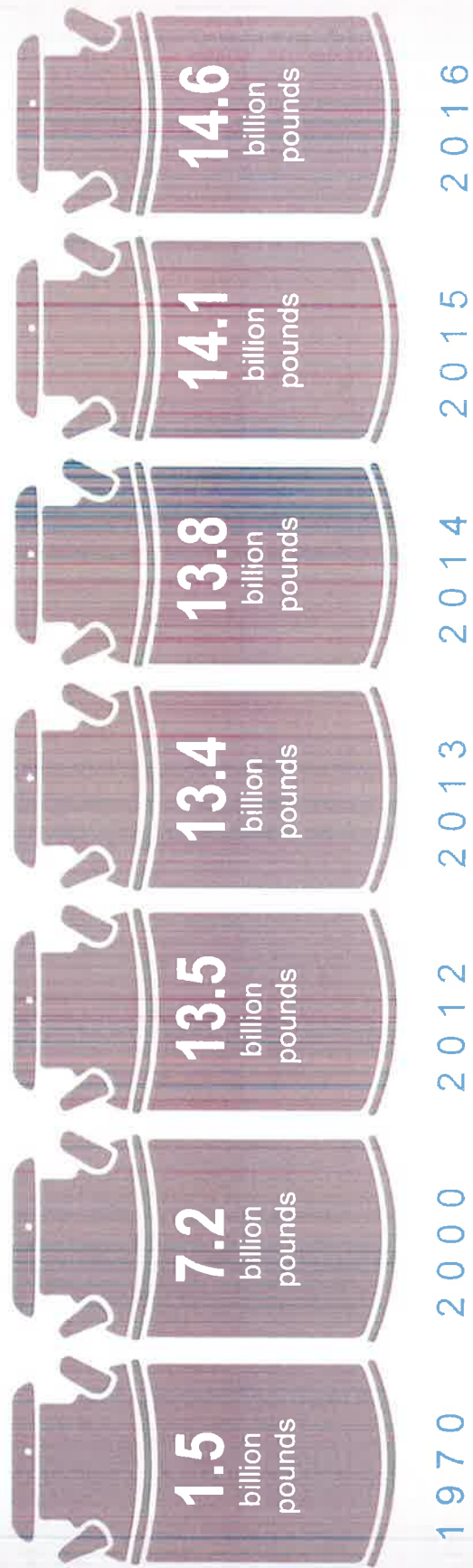
IDAHO DAIRY PROCESSORS

November 2016

1. Lactalis - Nampa
2. Darigold – Boise, Caldwell, and Jerome
3. Boise Milk – Boise
4. Marathon Cheese – Mountain Home
5. Cloverleaf Creamery – Buhl
6. Ballard Family Dairy & Cheese – Gooding
7. Davisco - Jerome
8. Commercial Creamery - Jerome
9. Idaho Milk Products – Jerome
10. Glanbia Foods – Twin Falls, Gooding, Richfield & Blackfoot
11. Chobani – Twin Falls
12. High Desert Milk – Burley
13. Gossner Foods – Heyburn
14. Brewster Cheese – Rupert
15. Reed's Dairy – Idaho Falls
16. Manwaring Cheese – Rigby
17. Nelson Ricks Creamery – Rexburg
18. Litehouse Foods – Sandpoint



IDAHO MILK PRODUCTION



Idaho Dairy Workforce Training & Safety

Workforce Training

Environment

Economics

Immigration

- OSHA has announced it is developing a Local Emphasized Program (LEP) for all Idaho agriculture
 - What is a LEP – unannounced OSHA inspection on agriculture with 10 or more employees.
 - Why? 13+ fatalities on Idaho farms over the past couple years
- Consumers want to know how their food is produced
 - If we are not active in developing the programs that demonstrate compatibility with consumer expectations, who will?

Workforce Training

Environment

Economics

Immigration

Current Run-on/Runoff Situation

- We have not been able to identify any sort of state of emergency or other legal avenue to hold dairy harmless from EPA regulatory action or civil suit enforcement of the Clean Water Act
- We are facing unprecedented run-on from adjacent property owners
- State agencies have been understanding of the situation
- We are encouraging dairymen to self report discharges off property
 - It is better for you to inform ISDA than your neighbor

On-farm Economics

- Class III futures are \$17.00-\$17.75/cwt for 2017
 - Idaho prices will average \$0.35-\$0.65/cwt below that
 - These prices only hold true so long as we don't get into a trade war with Mexico
 - Mexico is US dairy's largest export partner, receiving 40% of all US dairy exports
- Prior to the flooding events we would have pegged costs at \$15.50/cwt, give or take
 - Countless haystacks have been damaged
 - Numerous silage piles have unknown amounts of damage
 - Repairs and cleanup costs will be extensive for some

Dairy's Economic Contribution - 2016 U of I Study

Workforce Training
Environment
Economics
Immigration

- \$10.4 billion in gross sales
- \$3.5 billion contribution to Idaho's GDP
- \$4.2 billion in domestic & foreign exports
 - For every \$1.00 brought into Idaho thru exports, \$2.48 of economic output is generated
- We are 33% of total Idaho's agribusiness sector
 - 5% of Idaho's total economy
- We represent \$160 million in state and local taxes
 - Sales tax - \$60 million
 - Property tax - \$44 million
 - State income tax - \$35 million
 - State corporate tax - \$10 million

Idaho Dairy Jobs - 2016 U of I Study

- 8,100 on dairies
 - Estimated 85% - 90% filled by Foreign Born Labor
 - Both from Latin America Countries and recently Refugees
- 3,700 in processing
- 27,600 in supporting businesses
- None of these jobs would exist without foreign born labor

Workforce Training

Environment

Economics

Immigration

Idaho Dairy Jobs

- The agriculture industry (including dairy) and other industry that utilize FBL are hiring workers that present documentation representing their legal status
- The DOL and USDA have estimated that from 40% - 70% of the agriculture workforce lacks proper documentation
- The economic viability of rural Idaho has become dependent on FBL

The Unintended Consequences of Local Enforcement

Workforce Training
Environment
Economics
Immigration

- Undermines years of work by local law enforcement to build inroads with immigrant communities
- Places financial burdens on Attorney Generals office and local law enforcement to identify how to recover those costs
- Puts many of our workers & their families in a constant state of fear of deportation
- Puts vulnerable members of our society at risk of being exploited due to fear of interacting with law enforcement
- Creates an unwelcoming environment for all immigrants and the desire to look outside Idaho for employment

Workforce Training

Environment

Economics

Immigration

Immigration Enforcement & Reform

- The dairy industry does not have access to a visa program, nor does construction, manufacturing, etc.
- It is illegal for the dairy industry to utilize the H2A program
- IDA's Labor Shortage Petition Effort
 - We should pull in around 3,000 signatures
 - We want to create awareness of the current labor shortage in agriculture and other industries that are reliant on foreign born labor

Workforce Training

Environment

Economics

Immigration

Local Immigration Enforcement

- IDA Stance
 - The immigrant community, that rural Idaho is so dependent on, needs leaders to stand against any legislation that puts the burden on the state to enforce but does not address the urgent need for immigration reform. Reform provides a legal status for those who have demonstrated that they are filling a void in labor shortages and contributing economically to Idaho
- IDA has worked on congress for 12 years to address immigration with an investment of over \$550,000
- This is a national issue that needs to be addressed at the national level

Save the Dates

- February 20 – Lunch with IDA Leadership
- March 7 – IDA and U of I CALS Legislative Dinner

THANK YOU!

Rick Naerebout
Director of Operations

Bob Naerebout
Executive Director

Idaho Dairymen's Association, Inc.