

**INSTRUCTIONS AND QUESTIONS TO ASSIST THOSE MAKING
PRESENTATIONS TO THE ECONOMIC OUTLOOK AND REVENUE
ASSESSMENT COMMITTEE**

January 7, 8, and 15, 2009

We are grateful for your willingness to appear before our committee, and thank you for your commitment to our state and its citizens. The most important part of the committee's mission is to make an overall assessment of Idaho's economic outlook and the General Fund revenues for FY 2009 and FY 2010. In order to help guide your presentation to key areas of committee interest, please be prepared to address the questions in the second group, below, which are specific to your field of expertise. The first group of general questions may be ignored if it is outside your area of expertise.

General Questions

1. How will the Idaho economy perform in the remainder of FY 2009 (January 2009 to June 2009) and FY 2010 (July 2009 to June 2010), and what impact will this likely have on state tax revenues?
2. How will the national economy perform in the remainder of FY 2009 (January 2009 to June 2009) and FY 2010 (July 2009 to June 2010), and how will this affect Idaho?
3. What areas of the economy will be strong over the next 18 months? Which areas will be weak?
4. How will your industry or company perform over the next 18 months?
5. Do you know of any companies that are planning on moving operations into or out of Idaho in the next 18 months?
6. What policies should Idaho follow to promote economic growth and higher wages?

Specific Questions

1. What is the current state of Idaho's automobile dealer industry? How do sales compare to a year ago? What classes of vehicles are selling better than others?
2. Is the availability of credit impacting automobile sales?
3. How many people are employed by the automobile dealer industry? How does that compare to a year ago? How does payroll compare to a year ago?
4. How much of the state's sales tax is due to automobile sales?
5. Do automobile sales impact other businesses?
6. Do you see the consolidation of dealers in the future and if so, do you anticipate impacts on the local economy?
7. How are Idaho's automobile dealers likely to perform over the next 18 months?