

**INSTRUCTIONS AND QUESTIONS TO ASSIST THOSE MAKING  
PRESENTATIONS TO THE ECONOMIC OUTLOOK AND REVENUE  
ASSESSMENT COMMITTEE**

**January 6 and 7, 2010**

We are grateful for your willingness to appear before our committee, and thank you for your commitment to our state and its citizens. The committee's mission is to make an overall assessment of Idaho's economic outlook and the General Fund revenues for FY 2010 and FY 2011. Please address any questions below which are specific to your field of expertise.

**Industry Specific Questions:**

1. What is the current state of your industry? How do sales compare to a year ago?
2. How many people are employed by your industry? How does that compare to a year ago? How does payroll compare to a year ago?
3. How much of the state's sales tax and income tax is due to your industry?
4. How does your industry impact other Idaho businesses?
5. Do you know of any companies that are planning on moving operations into or out of Idaho in the next 18 months?
6. Do you see the consolidation in your industry in the future and if so, do you anticipate impacts on the local economy?
7. How is your industry likely to perform over the next 18 months?

**General Economy Questions:**

1. How will the Idaho economy perform in the remainder of FY 2010 (January 2010 to June 2010) and FY 2011 (July 2010 to June 2011), and what impact will this likely have on state tax revenues?
2. How will the national economy perform in the remainder of FY 2010 (January 2010 to June 2010) and FY 2011 (July 2010 to June 2011), and how will this affect Idaho?
3. What areas of the economy will be strong over the next 18 months? Which areas will be weak?
4. Do you expect the population of Idaho to grow or decline over the next 18 months?
5. What are the impacts of the U.S. trade and budget deficits on the U.S. and Idaho economies?
6. Is there any potential federal legislation that you are aware of that could impact the Idaho economy? If so, what is the likely impact? Would you comment on the federal bailout of the financial industry, the auto industry bailout, or potential federal stimulus packages for the states?
7. To what extent is our economic success dependent on activity in the real estate and construction sector?
8. How is Idaho faring compared to other states?
9. How long will the recession last?