

**INSTRUCTIONS AND QUESTIONS TO ASSIST THOSE MAKING
PRESENTATIONS TO THE ECONOMIC OUTLOOK AND REVENUE
ASSESSMENT COMMITTEE**

January 7 and 8, 2016

We are grateful for your willingness to appear before our committee, and thank you for your commitment to our state and its citizens. The committee's mission is to make an overall assessment of Idaho's economic outlook and the General Fund revenues for FY 2016 (July 1, 2015 through June 30, 2016) and FY 2017 (July 1, 2016 through June 30, 2017).

In order to help us make our decision regarding the percent change from FY 2015 to FY 2016 and the percent change from FY 2016 to FY 2017, please provide answers to questions one, two, and three, and address only other questions below which are specific to your field of expertise.

Industry Specific Questions:

1. What percentage of the Gross State Product does your industry contribute?
2. What is your forecast for growth in your industry for the current state fiscal year?
3. What is your forecast for growth in your industry for the upcoming state fiscal year?
4. What is the current state of your industry? How do sales compare to a year ago?
5. How many people are employed by your industry? How does that compare to a year ago? How does payroll compare to a year ago?
6. How much of the state's sales tax and income tax is due to your industry?
7. How does your industry impact other Idaho businesses?
8. Do you know of any companies that are planning on moving operations into or out of Idaho in the next 18 months?
9. Do you see consolidation in your industry in the future and if so, do you anticipate impacts on the local economy?

General Economy Questions:

10. How will the Idaho economy perform in the remainder of FY 2016 (January 2016 to June 2016) and FY 2017 (July 2016 to June 2017), and what impact will this likely have on state tax revenues?
11. How will the national economy perform in the remainder of FY 2016 (January 2016 to June 2016) and FY 2017 (July 2016 to June 2017), and how will this affect Idaho?
12. What areas of the economy will be strong over the next 18 months? Which areas will be weak?
13. At what rate do you expect the population of Idaho to grow or decline over the next 18 months?
14. What are the impacts of the U.S. trade and budget deficits on the U.S. and Idaho economies?
15. How is Idaho faring compared to other states?
16. What role do the capital markets have in predicting the state's economic vitality?