



University of Idaho
Extension

Financial Conditions Idaho Ag, 2022

**ECONOMIC OUTLOOK AND REVENUE
ASSESSMENT COMMITTEE**

Brett Wilder, Rita Du, Garth Taylor

Jan. 5, 2023

Idaho; Small Economy with Big Ag



5th largest Ag state (Ag GDP as % state GDP) South Dakota, North Dakota, Nebraska, and Iowa

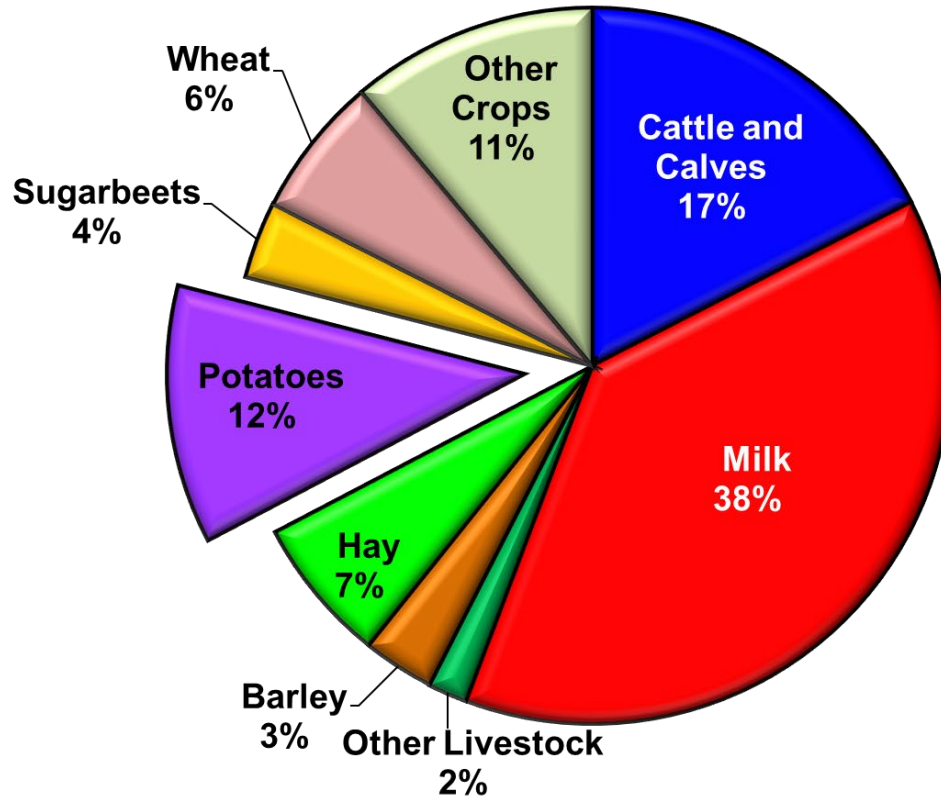
Idaho Ag Biz Sales 17% (high tech mfg. 7%), Jobs 12%, GDP 12.5 %

Magic Valley Ag Biz over 40% jobs



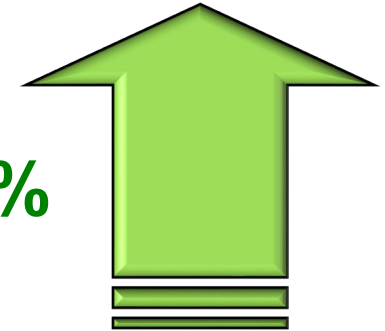
2022 All-time High

Idaho Cash Receipts, 2022F



\$11 billion, 2022

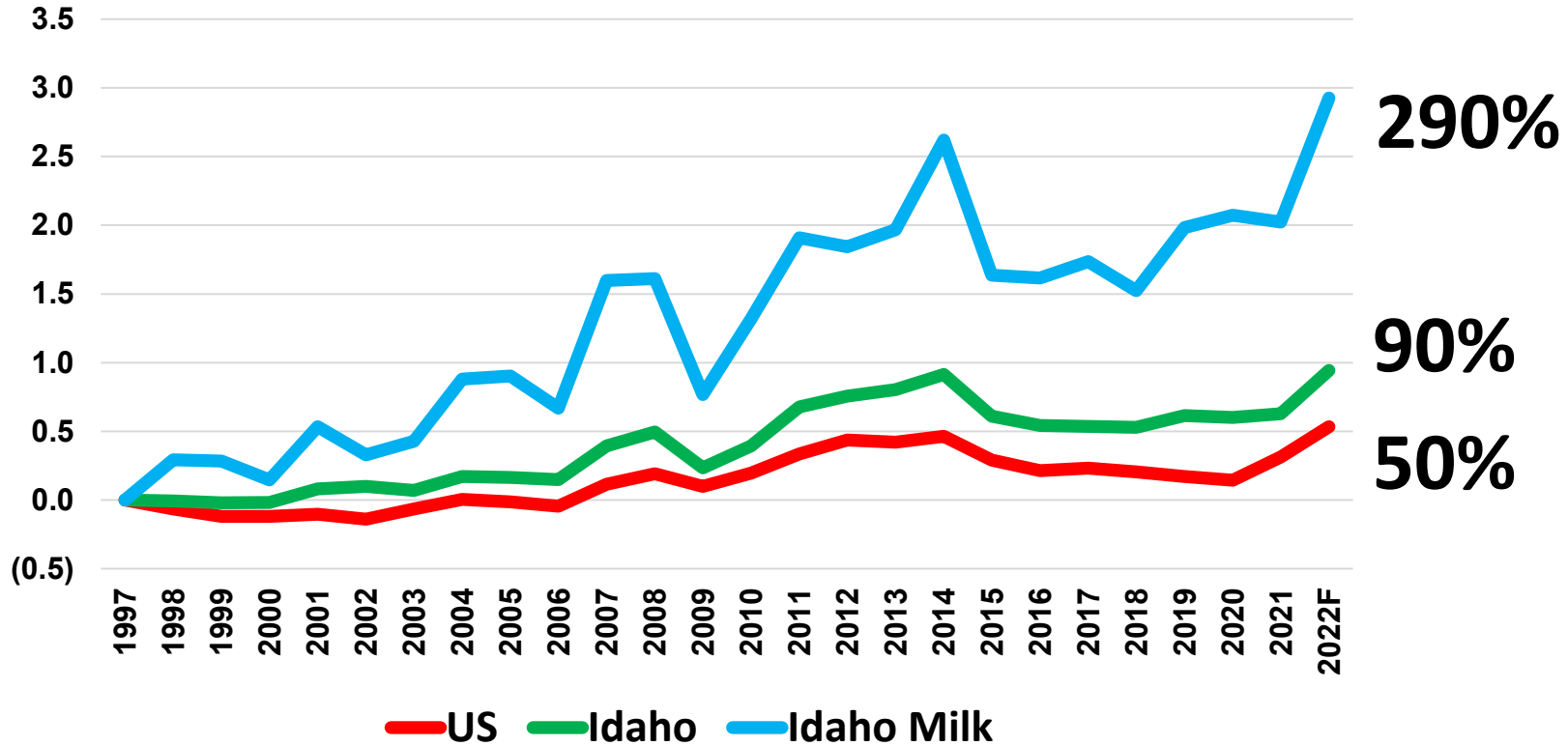
up 28%



\$8.6 billion, 2021

Idaho Cash Receipts Outgrows US

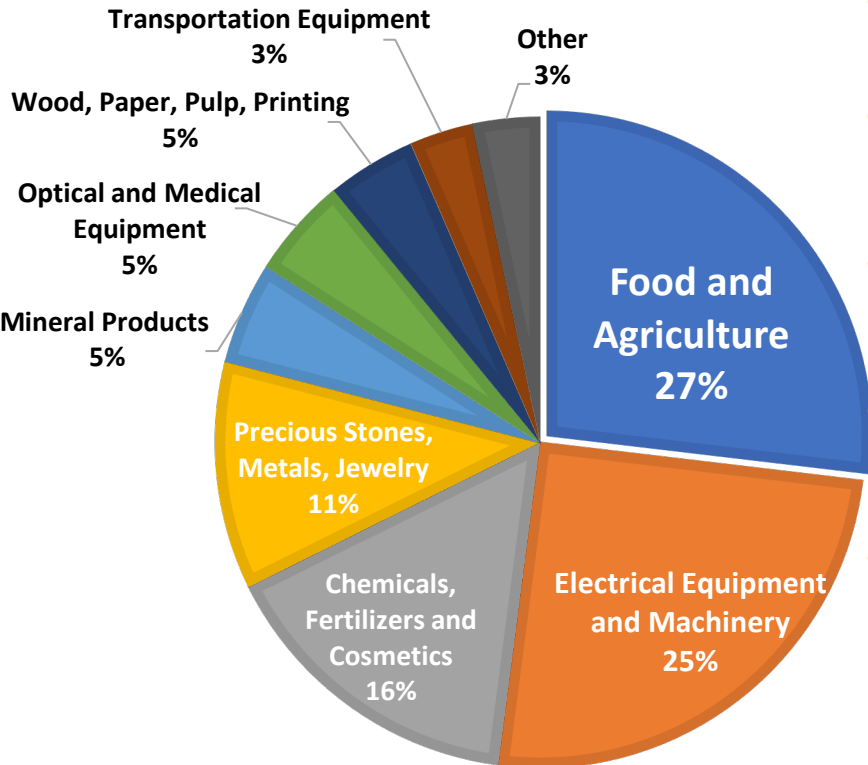
Real Cash Receipts (2022 dollars)



Record Idaho Exports



2021 IDAHO EXPORTS BY INDUSTRY



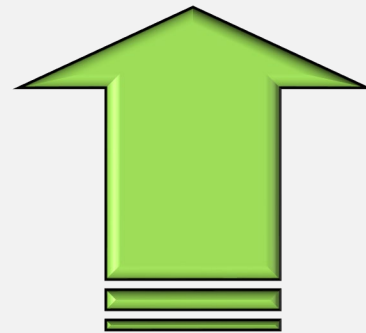
- 2021, Idaho's total export \$3.8 billion
- Food and Ag export \$1 billion
- 2021 Ag export at a record high
- Canada and Mexico >50%
- Dairy, potatoes, wheat



Idaho 2022 Net Farm Income, up 56%

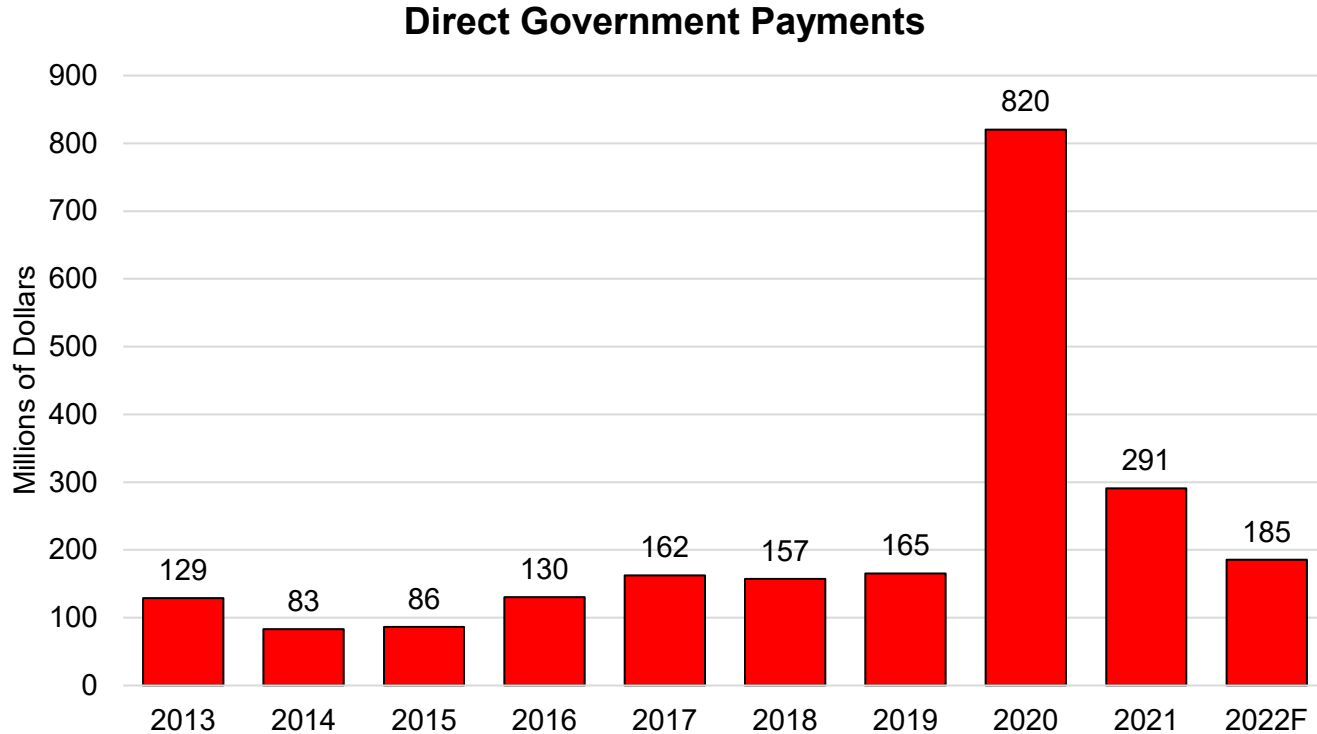
- Direct govt payments down 36% (\$185 million)
- **Feed up 17% (\$1.8 billion)**
- Fertilizer up 47% (\$1 billion)
- Pesticides up 36% (\$417 million)
- Fuel up 47% (\$393 million)
- Hired labor & non-cash comp. up 7% (\$975 million)
- Interest Expense up 41% (\$567 million)

\$3.0 billion, 2022

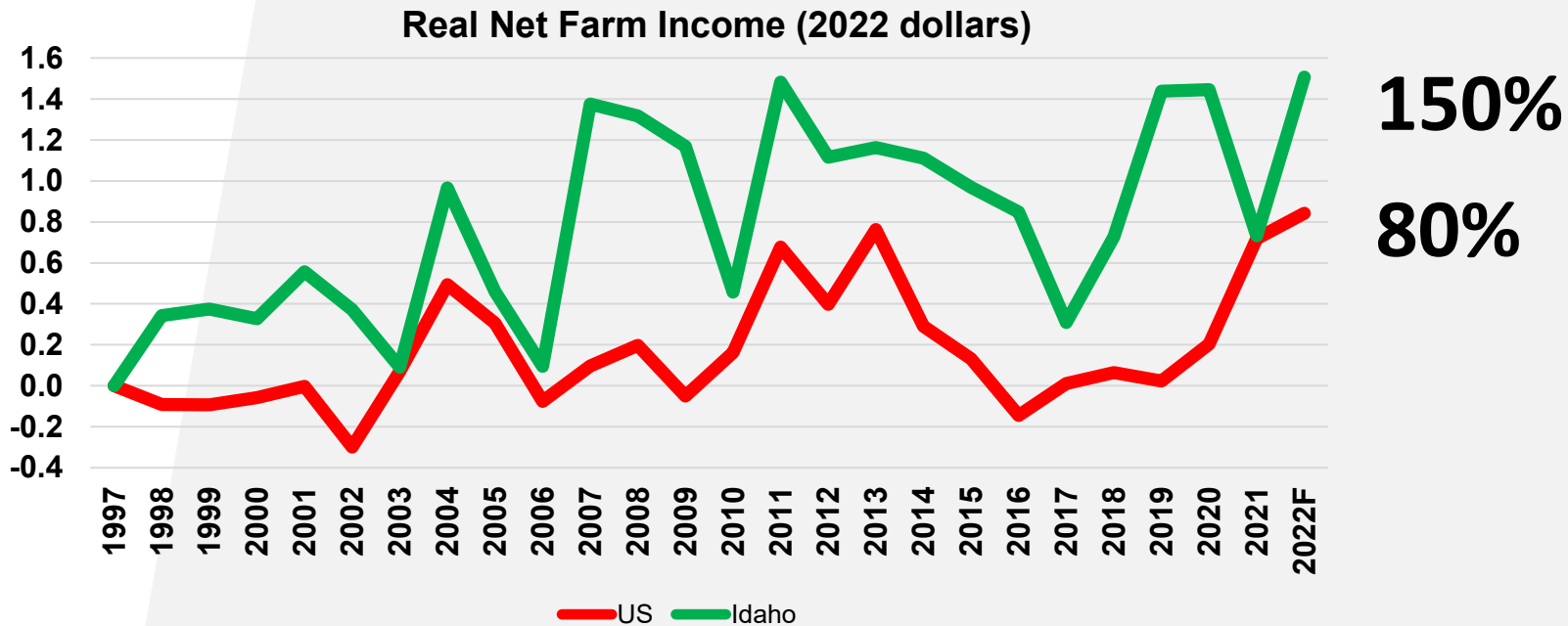


\$1.9 billion, 2021

Idaho Direct Govt Payments

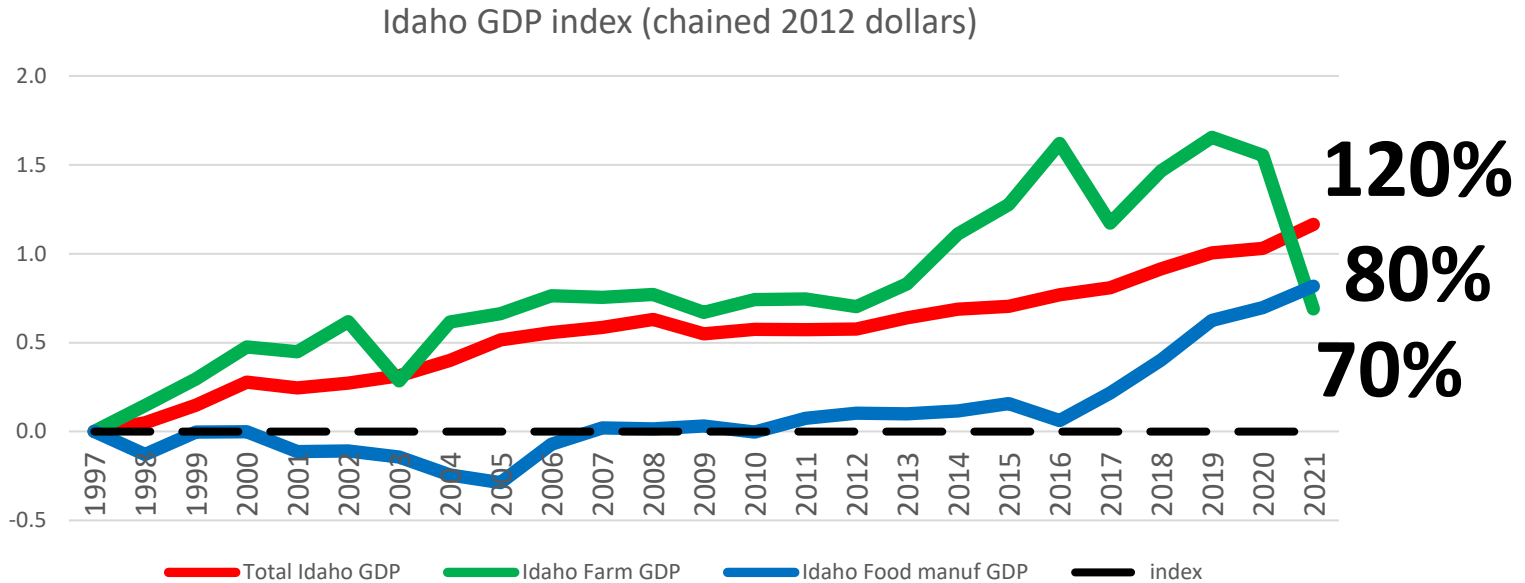


Idaho Outgrows US over 2X



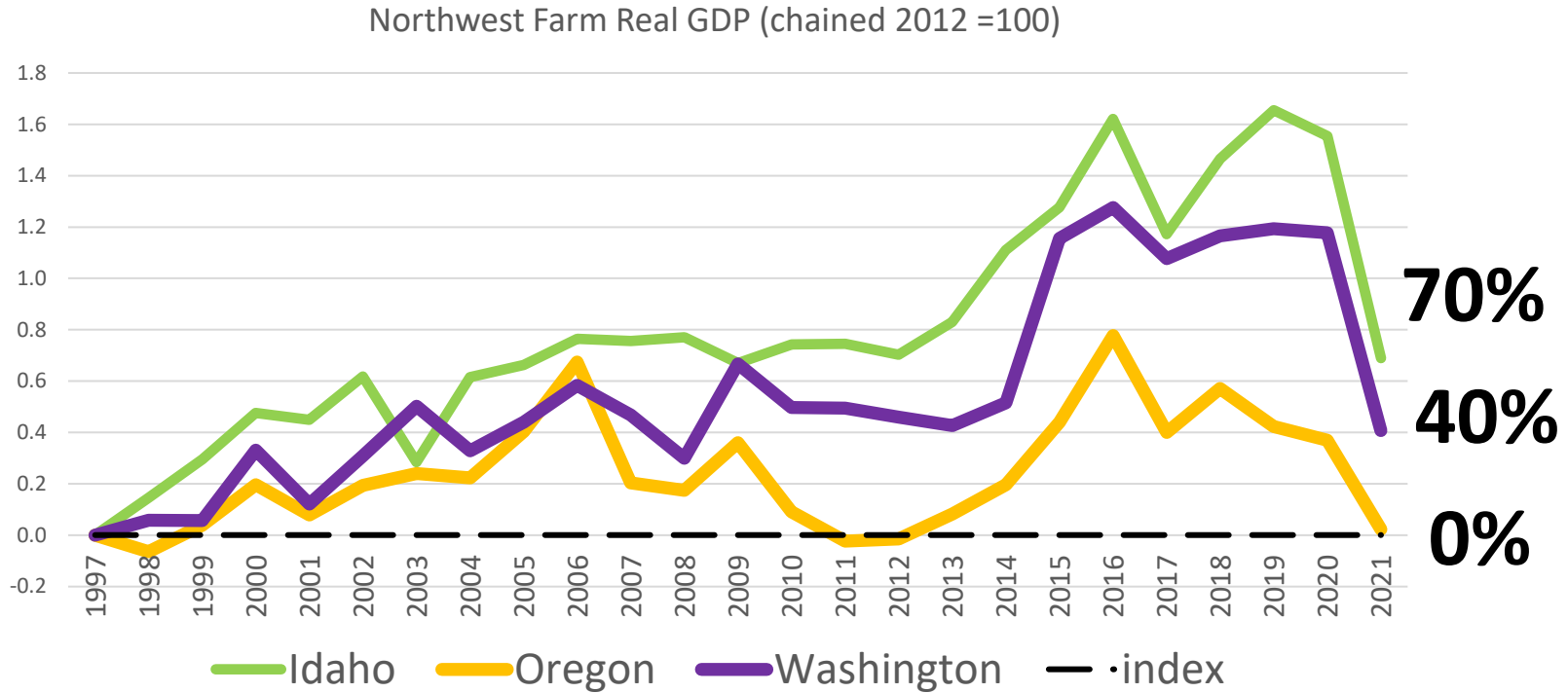


Idaho Farm GDP Outgrows Idaho Total





Idaho Farm GDP Leads the Northwest



Idaho Unemployment: July 2007 to Sept. 2022



12%

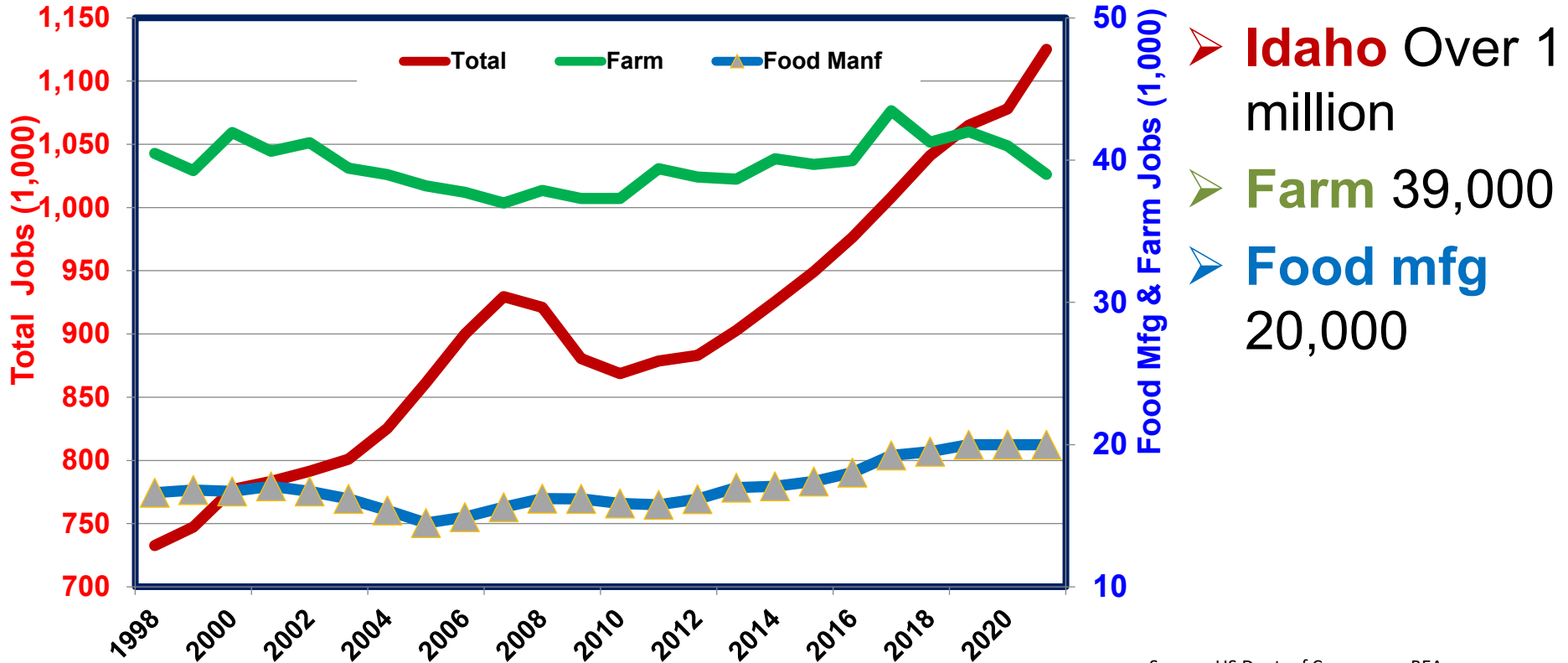
2.8%

2.5%

Farming & Food Mfg = steady jobs



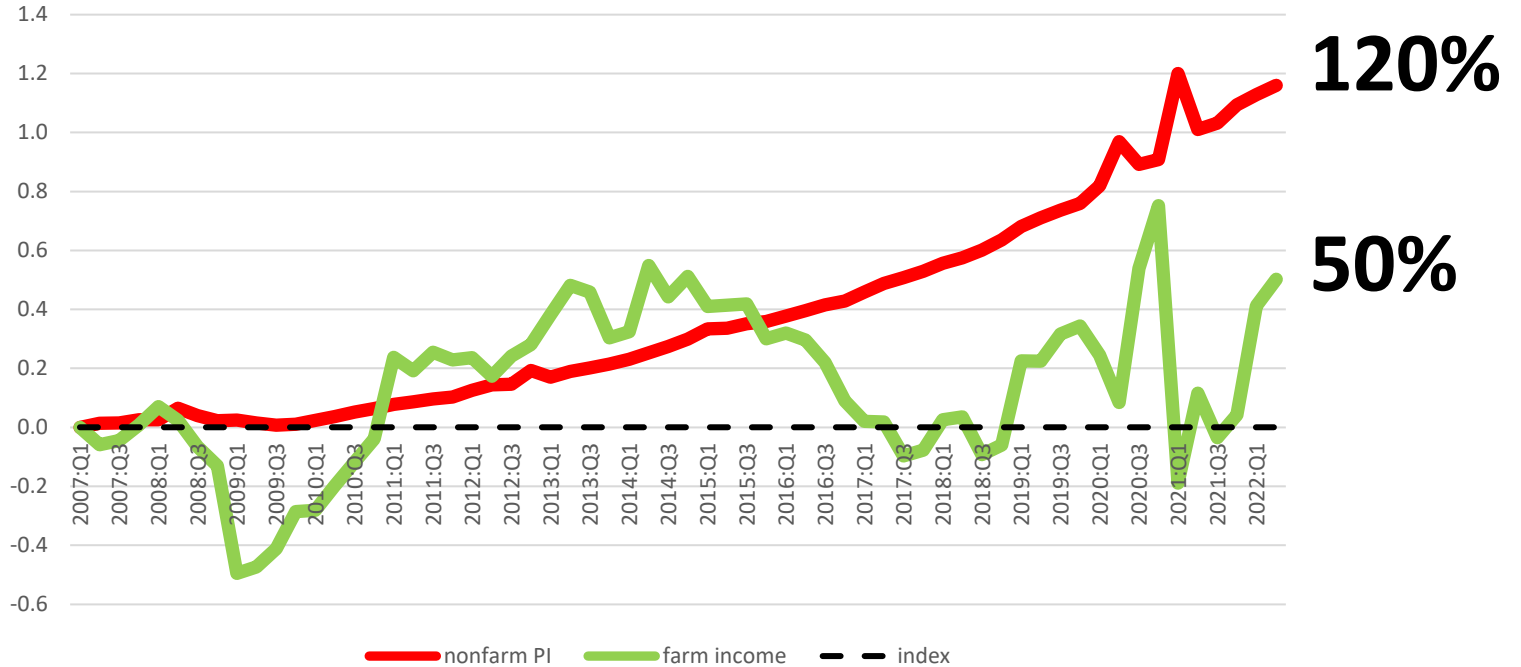
Full and Part Time Jobs 1998-2021





Idaho Non-farm vs Farm Personal Income

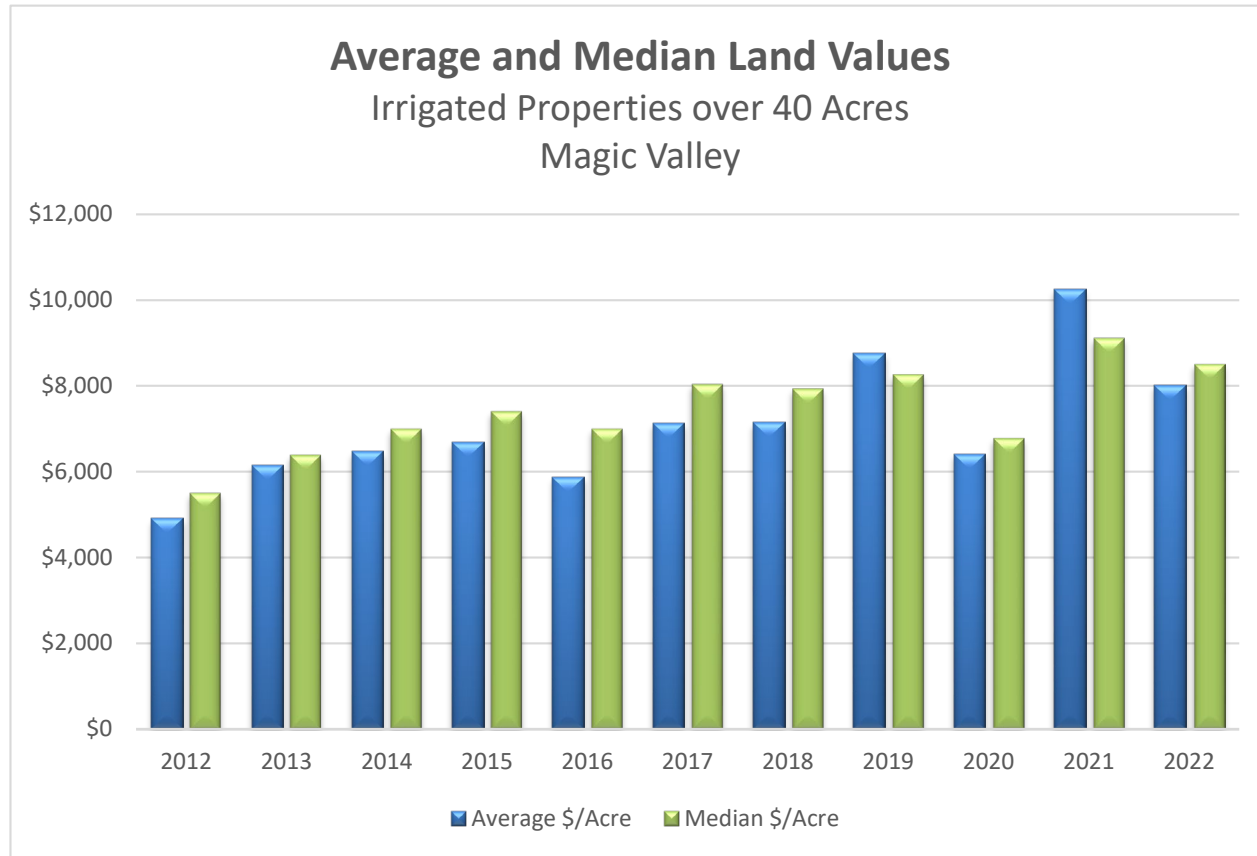
Idaho Non-farm Personal Income & Farm Income



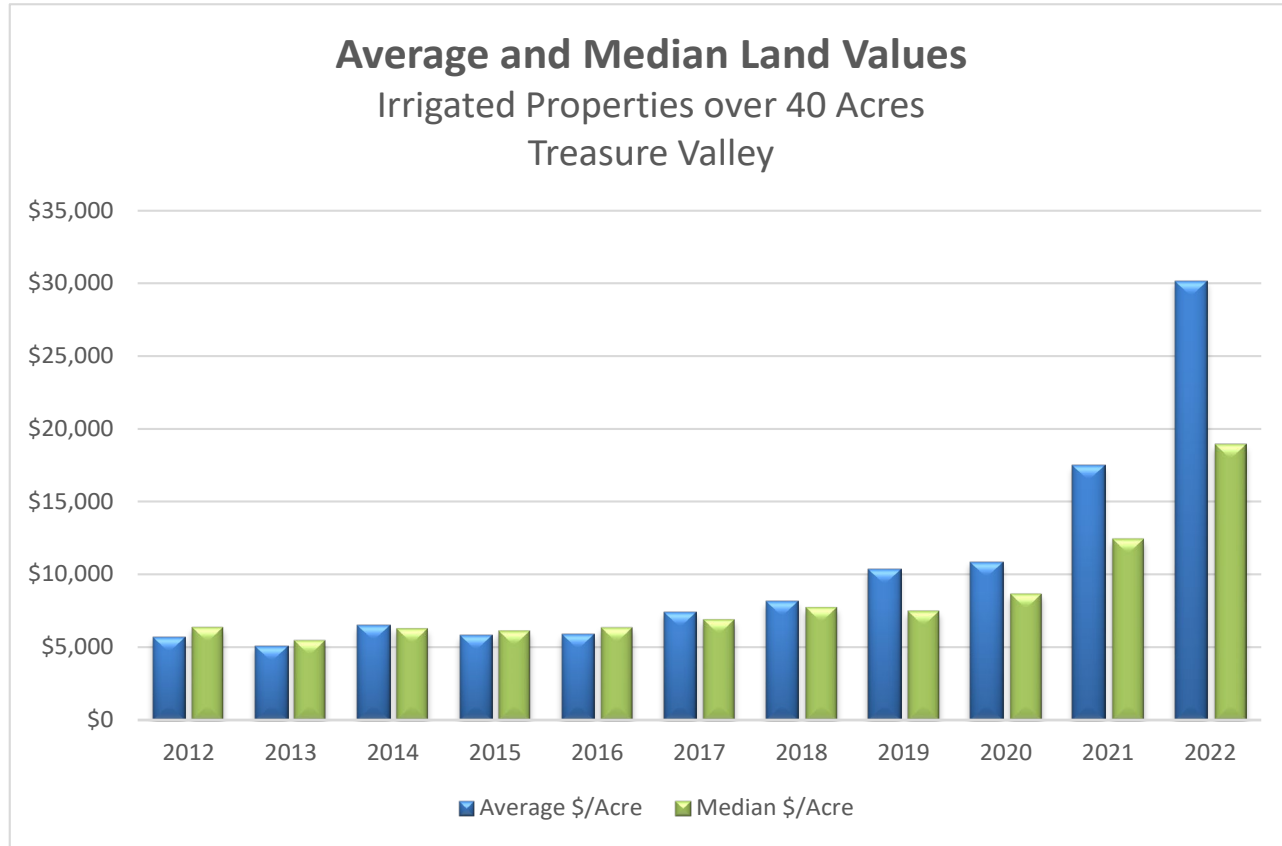
120%

50%

MAGIC VALLEY \$8,000



TREASURE VALLEY \$30,000

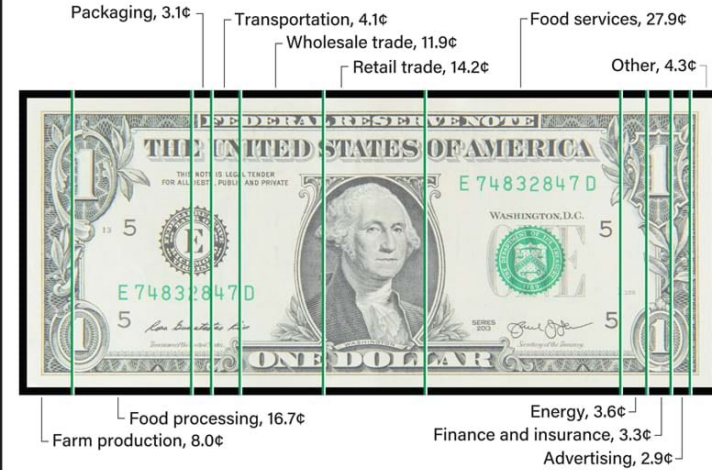




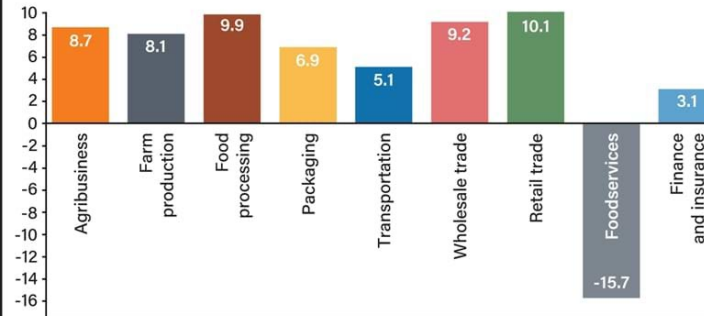
IDAHO FARM CREDIT CONDITIONS

- Clean balance sheets
- Few distressed loans—Brett index
- High prices erase every error

CROP PRICES DON'T EQUAL FOOD PRICES



Percent change in industry group shares of the food dollar, 2019-20



Notes: Other includes two industry groups: Agribusiness, and Legal and accounting. Agribusiness includes all establishments producing farm supplies (except those described in other industry groups) such as seed, fertilizers, farm machinery, as well as farm services and all subcontracting establishments. Three groups are not shown in the bar graph because they did not have a change in shares between the two years: Advertising, Energy, and Legal and accounting.

Source: USDA, Economic Research Service, Food Dollar Series data product.

2023 OUTLOOK... THERE IS GOING TO BE A RECESSION



- Recession, Idaho, US, Global
- Inflation – feed, land rent, fertilizer, fuel
- Drought
- Supply chain
- Ukraine
- End of cheap money
- Strong leading indicators, Land and dairy herd
- Export strength despite strong dollar



THANKS