Millennium Fund Annual Report
For the Period July 1, 2016, through June 30, 2017

The Idaho Legislature appropriates funding from the Idaho Millennium Fund to eligible applicants who provide services that help individuals to never start, to quit, or to receive treatment for, tobacco or substance use. This process begins with a submitted application to the Joint Legislative Millennium Fund Committee. Applicants that are awarded a Millennium Fund Grant must submit an annual report detailing the project, and any outcomes and expenses, using the criteria listed below. The report is to be submitted by October 13, 2017. Please contact Jared Tatro, Legislative Services Office, with any questions at (208) 334-4740 or email jtatro@lso.idaho.gov.

Fresh Mouth (Tobacco Cessation) Campaign

Organizational Contact Information:

**Full Legal Organization Name**
Lewis-Clark State College

**Address**
500 8th Ave.
Lewiston
Idaho
83501

**Website**
www.lcsc.edu

**Organizational Contact Information**

**Primary Contact Person**
Name: Vonda R Mulrony RDH, BS
Title: Associate Professor of Dental Hygiene
Phone: 208.792.2932
Email Address: vrmulrony@lcsc.edu

**Alternate Contact Person**
Name: Charlette Kremer
Title: Director of Grants and Contracts
Phone: 208.792.2166
Email Address: cpremer@lcsc.edu

**Executive Director**
Name: Dr. J. Anthony Fernandez
Title: Lewis-Clark State College President
Phone: 208.792.2216
Email Address: tfernandez@lcsc.edu

**Millennium Fund Grant Award**
$127,726.00

**Report Date**
October 13, 2017
I. **Overview, Rationale, and Justification for the Project/Program:**

LCSC Dental Hygiene Clinic provides services to residents of Lewiston, Idaho, Clarkston, Washington, and the surrounding rural area. The Public Health Assessment 2013 completed by Idaho North Central Public Health Districts 1 and 2, documented health issues for the area surrounding LCSC identified tobacco use. Significant issues in north central Idaho counties include cancer related deaths and smoking. According to the Public Health assessment, 22.84% of adults smoke. The Idaho state average is 17.1%. Community members who utilize the LCSC Dental Hygiene Clinic are commonly on a limited or fixed income, come from lower socio-economic backgrounds, have little or no dental history, and have a history of smoking. Dental hygienists are in a unique position to positively influence a reduction in smoking or assist with smoking cessation through education and a developed treatment plan, which can improve a client's social and oral health. The purpose of the *Fresh Mouth Campaign* is to educate clients about the impacts of smoking on oral health, to motivate and support clients to reduce or cease smoking, and to increase referrals to tobacco cessation sessions provided by North Idaho Central Health Department.

II. **Distribution:**

Lewis-Clark State College Dental Hygiene Clinic is located in Lewiston, Idaho and serves Nez Perce, Lewis, Latah, and Clearwater counties. Lewiston is surrounded by several small, rural towns including Deary, Moscow, Kendrick, Orofino, Pierce, Reubens, Lapwai, Cottonwood and Grangeville.

By instituting the *Fresh Mouth Campaign* in the Lewiston-Clarkston Valley and surrounding rural area, the Dental Hygiene Program at LCSC has increased access to dental care for the area's underserved population while providing smoking prevention and cessation education referral to patrons interested in changing habits. In 2016-2017, 441 clients presented to the hygiene clinic for dental appointments. Of those clients seen, 22 clients committed to a tobacco cessation attempt and were referred to Idaho North Central Health District for cessation sessions. All 441 clients completed a health history assessment, intra/extra oral exam, and periodontal assessment. There were four categories of responses to tobacco usage questions:

1. Those who had never used tobacco
2. Those who had quit using tobacco
3. Those who were not interested in tobacco cessation
4. Those who were very interested in tobacco cessation.

To prepare for implementation, students and staff received training provided by GlaxoSmithKline. This training included motivational interviewing and tobacco cessation, an overview of tobacco addiction, and a demonstration of effective ways to talk to clients who might be interested in quitting. Faculty met with the pulmonary department at St. Joseph Regional Medical Center, Nez Perce Recovery and Resource Center, and Idaho North Central Health District. Collaboratively we developed a protocol, which established a client referral form completed at the Dental Hygiene Clinic and faxed to Idaho North Central Health District with information regarding clients' tobacco use history. Que cards were developed and placed in the clinic providing specific examples of dialog between students and their clients. When clients completed their oral health treatment, they received electric toothbrushes. Our *Fresh Mouth Campaign* 2015 grant proposal estimated that 320 clients would have examinations at the Dental Hygiene Clinic in academic school year 2016-2017. Although there was a substantial increase in the total number of clients actually seen, we did not meet the projected referral goal of 160 referrals. With students and faculty advocating for tobacco cessation, users who were not ready to quit at the time of their dental appointments, were advised of options including the Quitline and Idaho tobacco cessation programs.

III. **Goals:**
For FY17, the Fresh Mouth Campaign focused on three goals and objectives:

**Goal 1**: Raise awareness among smokers who use the LCSC Dental Hygiene Clinic of the impact of smoking on oral health [materials: Idaho Comprehensive Cancer Control Program, Project Filter, and Idaho Oral Health Program offered through Idaho Health and Welfare].

**Objective 1**: Provide smoking reduction/cessation information and referral to program participants during dental clinic visits.

**Measure 1 Outcome**: 100% of clients visiting the LCSC dental hygiene clinic, were asked about their tobacco use, made aware of effects from tobacco use and referred as appropriate.

**Goal 2**: Treat/resolve oral/dental issues related to smoking in patrons of the LCSC Dental Hygiene Clinic, thereby increasing their sense of wellbeing.

**Objective 2**: Provide up to $200.00 of restorative care or treatment to program participants.

**Measure 2 Outcome**: 100% of clients who were referred for tobacco cessation classes returned for follow-up care at the dental hygiene clinic.

**Goal 3**: Prepare dental hygienists who are comfortable providing smoking cessation education to dental clients.

**Objective 3**: Provide dental hygiene students at LCSC the opportunity to provide smoking reduction/cessation education and referrals to clinical clients under the supervision of a clinical instructor and licensed dentist.

**Measure 3 Outcome**: 100% of dental hygiene students participated in smoking reduction/cessation education with clients; 100% of dental hygiene students reported a high level of comfort in providing smoking reduction/cessation education to dental clients.

With funding from the Millennium Fund, we were able to begin the initial implementation of the Fresh Mouth Campaign. Even though the number of clients who actually wanted to quit and attend tobacco cessation classes was small, the program provided a unique opportunity for dental hygiene students to gain skills in speaking about the effects of tobacco use on oral hygiene. Clients who benefitted from the Fresh Mouth Campaign appreciated the counseling and assistance they received to resolve their oral health issues and kick the tobacco habit.

One student commented: “My patients were impressed by how available the program was, whether by phone, one-on-one sessions, or in group counseling. They appreciated the flexibility. I used the motivational interviewing that we learned to ask patients (who were not interested at their first appointment) if I could ask them again at their next appointment. I then acted based on their answers. I think it could stifle communication if you were to place judgement on the patient for their choice not to participate in the smoking cessation classes, but I think that good training lead to a conscious choice on my part to accept the patient’s choice and move on, rather than convince them to sign up or make them feel guilty. A big part of what I learned in our interview training was allowing the patient to see cessation as a difficult task; it gave the patient permission to feel frustrated at times. From there I would tell them the average number of attempts required to quit and remind them that they did not need to feel guilty, I would then encourage them to try again. It helped prevent the patient from feeling like they were going to be berated, which helps open up lines of communication and makes you their first choice of help when they are ready to quit.” Lives of our clients are impacted and changed at a very personal level.

Each client who comes to the dental hygiene clinic is required to complete a medical history form and students follow up using a motivational interviewing technique. During the initial visit, clients are asked key questions regarding tobacco use. When clients indicated they were interested in tobacco cessation, the student explained the Fresh Mouth Campaign and referred the patient to the North Central Idaho Health District. Health district staff conducted subsequent counseling sessions. Upon completion of oral health treatment, students contacted clients who participated in the Fresh Mouth Campaign by telephone and sent a follow-up survey.
participants, eight returned surveys or answered questions by phone. One client commented: “I have learned actual strategies to quit instead of just talking and reading pamphlets. Felt blessed to have cleaning and love the Oral B toothbrush. Felt comfortable with tobacco cessation approach. Yes, I felt the program was beneficial, but I still have cavities and broken teeth I can’t afford to fix.”

In addition to training dental hygiene students to engage in motivational interviewing and patient follow-up, we developed a new brochure promoting the Dental Hygiene Clinic and our services. It was distributed to businesses in the Lewiston/Clarkston Valley.

Tobacco cessation and dentistry is complex. Many of our clients have problems that are bigger than our scope of practice. Surgical extractions are not performed at the dental hygiene clinic. Severely decayed or fractured teeth require an oral surgeon’s expertise. Many clients referred to oral surgeons cannot afford treatment or choose not to follow through which restricts our goals of returning them to “good” oral health.

LCSC dental hygiene is proud to be a part of our local oral health safety net. By establishing relationships with local health districts, community centers, and Federally Qualified Health Care facilities, we will continue encouraging our patients to stop tobacco use, in order to obtain better oral health. Faculty at LCSC appreciates the opportunity provided by the Idaho State Legislature to introduce the “Fresh Mouth Campaign”. This effort will continue on a smaller scale and is incorporated into the curriculum for dental hygiene students.

IV. Financial Statement:

PERSONNEL

**Millennium Fund**

**Organizational Hired Staff**

Associate Professor = $14,342.83

Administrative Assistant = $2846.61 + $7,959.59 + $465.72

**Contract Hired Staff**

Hygienists = $21,844.36

Dentists = $32,877.00 (Budget $33,600.00)

Dental Assistant = $4,859.05

Support staff (LCSC) 720 hours x $14.94 = $10,753

- FY16 hourly rate of $14.50 with 3% increase = $14.94
- FY17 proposed fringe rate 21.84% = $2,349
- Total = $13,102 11,271.92

Instructor (LCSC) $40 x 600 hours = $24,000 21,844.36

- Fringe benefits not included on grant, will be considered in-kind
- $24,000 x FY17 proposed rate 8.64% = $2,074

Dentist (contract) $60 x 560 hours = $33,600 32,877.00

Associate Professor=14,342.83

**In-Kind**
Instructor (LCSC) 1.0 FTE $67,395
- FY16 annual salary $54,161 x 3% increase for FY17 = $55,786
- FY17 proposed fringe rate 20.81% = $11,609
- Total = $67,395
- Excludes health insurance
- 1.0 FTE = 27 pay dates in FY17 x 80 hours per pay date = 2160 hours

Instructor (LCSC) $35 x 600 hours = $21,000
$21,000 x FY17 proposed rate 8.64% = $1,814
Total in-kind: $22,814
Dental Assistant (contract) $15 x 560 hours = $8,400
Dentist (contract) $60 x 560 hours = $33,600

OPERATING EXPENSES

Millennium Fund
Marketing
- Fresh Mouth Campaign brochure development = $1000
  Developed the brochure for salary cost
- American Dental Association (ADA) brochures
  - Periodontal Disease: Don’t Wait Until It Hurts
    - 3 packets x $30 = $90.00
  - Quit Smoking: Better Health, Better You
    - 3 packets x $22.50 = $67.50
  - Smokeless Tobacco: Think Before You Chew
    - 3 packets x 22.50 = $67.50
  Purchased brochures from the ADA total = $871.27

Materials & Supplies
- 12 students are in clinic for 10 weeks each of 3 terms and see about 160 clients per year who use tobacco
  - 6 senior students see a combined average of 120 clients per year who use tobacco
  - 6 junior students see a combined average of 40 clients per year who use tobacco
- An estimated 50% of 320 total clients are smokers; 160 qualified for grant-funded activities
  - Each client who uses tobacco was eligible for an Oral-B electric toothbrush @ $65 each
    - 160 clients x $65 = $10,400
  - Clients receive $200 in restorative treatment
    - 160 clients x $200 = $32,000
- The average cost of supplies used per client is $65
  - 160 clients x $65 = $10,400
Supplies include toothbrushes, gloves, masks, evacuator tips, cleaning supplies, plastic barriers, bibs, prophylaxis angles, local anesthetic, nitrous oxide, and oxygen sedation.

Supplies included restorative materials and instruments = $21,211.29 + $1,674.43 = $22,885.72

One of our contracted dentists is retired and did not have dental insurance, although he continues to hold a dental license. LCSC paid his insurance premium as an in-kind contribution.

Travel included a continuing education trip to the Oregon State Dental Conference to attend continuing education tobacco cessation sessions.

The largest expense for the Fresh Mouth Campaign was salaries for dental professionals. Compensated at the rate of $60.00 per hour, a supervising dentist is on site when clients are in the clinic. The minimum fee for seeing clients at the Dental Hygiene Clinic.

In-Kind
Marketing - Fresh Mouth Campaign brochure printing = $1,200
Advertising - Promotional media = $450
Insurance = $2,200
Materials & Supplies = $31,900
Contracts - Hygienists = $46,600
Travel = $5,300

CAPITAL OUTLAY

Millennium Fund
Printer = $650

In order to conduct dental screenings within the community, we purchased a printer and portable dental chair. Community-based screening allowed us to conduct outreach to additional clients that do not come to the Dental Hygiene Clinic. $1,441.00

In-Kind
Equipment = $5,000
In-kind contributions taken from Dental Hygiene Clinic Program budget

V.

Entities Visited/Sponsored and Participants in the Project/Program:

Idaho North Central Health Department
Heidi Henson, CHES
Health Promotion Program Manager
Public Health – Idaho North Central District
215 10th Street
Lewiston, ID 83501
PH: 208.799.0368
Fax: 208.799.0349
St. Joseph Medical Center Pulmonary Department
Elizabeth Keys
Director of Cardiopulmonary and Neurodiagnostics
St. Joseph Regional Medical Center
415 6th Street
Lewiston, ID 83501
208.799.5463

Nez Perce Recovery Center
Kirstie Smith
Program Director
Nez Perce Recovery and Resource Center
714 Main St. Lewiston, ID
208.595.1467
WHEN SHOULD YOU SCHEDULE A DENTIST APPOINTMENT?

Most people should see their dentist twice per year. This is a good starting point, but the amount of time between appointments varies depending on the patient. There are some risk factors that may require more frequent dental visits. Things like pregnancy, tobacco use, systemic diseases, compromised immune system, periodontal disease, and history of caries are some of these risk factors. If you have not been to the dentist for more than one year, it is recommended that you see a dentist to get an evaluation of your oral health. People do not always realize they are at a high risk for oral health problems.

WOULD THE LCSC DENTAL HYGIENE CLINIC BE A GOOD FIT FOR YOU?

The LCSC Dental Hygiene Clinic is available to any adult or child that is interested in becoming a patient. The Clinic is often a good fit for people that do not have dental insurance. Cost can be a big part of the reason why people do not receive regular dental care, and we offer a variety of services at affordable rates. One thing to consider is this is a learning facility, so appointments are longer than a regular dental office. Appointments range from 1 hour (for the free evaluation) to 3.5 hours for other services. It is important to be aware of the lengthy appointments.

HOW DO YOU SCHEDULE AN APPOINTMENT?

The Clinic is open from September through May. During this time, you can call the Clinic Office Coordinator at 208-792-2930 to schedule an appointment. You will come in for a New Patient Intake (Evaluation) appointment, which will last about an hour. At this point, you will be matched with a student. Your follow-up appointments and treatment will be determined.

WOULD YOU LIKE TO KNOW MORE ABOUT RISK FACTORS?

- DO YOUR GUMS BLEED WHEN BRUSHING OR FLOSSING?

Healthy gums do not bleed! If your gums are bleeding, you may be in the early stages of periodontal disease (gingivitis). This is characterized by redness, swelling, and bleeding of the gums. If you catch periodontal disease in the early stages, the damage can be reversed.

- DO YOU SMOKE OR USE CHEWING TOBACCO?

Tobacco use can lead to a lot of oral health problems. Smoking and chewing tobacco can lead to oral cancer, periodontal disease, bad breath, xerostomia (dry mouth), and discoloration.

"If you are a tobacco user and are interested in quitting, the LCSC Dental Hygiene Clinic has a new Tobacco Cessation Program. Participants may receive free preventative oral health services and products and/or tobacco cessation products. Ask about it at your next appointment!"

WHAT ARE SOME OF THE SERVICES WE PROVIDE?

- Health Screening (check blood pressure, screen for oral cancer)
- Dental Examination
- Oral Hygiene (cleaning & polishing teeth)
- Oral Health Instruction (with home care kit)
- Necessary Radiographs
- Fluoride Treatment
- Sealants
- Denture & Removable Appliance Cleaning
- Extractions
- Restorations
ARE YOU WONDERING IF YOU CAN AFFORD TO BE TREATED

- Our fees are minimal, used only to cover the expense of supplies. There is no fee for the screening visit.

FEES

New Patient Intake (Evaluation)...FREE
Senior Citizens (60 and over).........$20.00
Adults (18-59 years)......................$40.00
Children (3-17 years)....................$20.00
Sealants (per tooth).....................$5.00
Radiographs (Full Series)..............$25.00
Panoramic...............................$20.00

- Payment is expected at check-in the day services are provided.

WHAT ELSE SHOULD YOU KNOW?

- Although this is a Dental Hygiene Clinic, we always have a Dentist on site.

- Our students have to recruit their own patients, and their grades depend on these patients. If you schedule an appointment, it is important to show up. If you have to cancel, please give us as much notice as possible.

WHERE CAN YOU FIND US?

Lewis-Clark State College
Dental Hygiene Clinic
Wittman Building
526 11th Avenue
Lewiston, ID 83501

PH: 208-792-2930  FAX: 208-792-2713
EMAIL: dental@lscc.edu

HAVE YOU BEEN TO THE DENTIST RECENTLY?

Lewis-Clark State College Dental Hygiene Clinic

Promoting Healthy Smiles

Phone: 208.792.2930
Fax: 208.792.2713
Email: dental@lscc.edu

ARE YOU INTERESTED IN BECOMING A PATIENT AT THE LCSC DENTAL HYGIENE CLINIC?

Call for an appointment 208-792-2930

WOULD YOU LIKE TO LEARN MORE ABOUT THE LCSC DENTAL HYGIENE CLINIC?

Lewis-Clark State College

This institution is accredited by the Northwest Commission on Colleges and Universities.

PH: 208-792-2930  FAX: 208-792-2713
Email: dental@lscc.edu

Promoting Healthy Smiles

Phone: 208.792.2930
Fax: 208.792.2713
Email: dental@lscc.edu

WOULD YOU LIKE TO LEARN MORE ABOUT THE LCSC DENTAL HYGIENE CLINIC?
# Idaho Millennium Fund Grant Annual Report Financial Information

**Fiscal Year 2015**

## PERSONNEL COSTS

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## OPERATING EXPENDITURES

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* Other: Include a written description of all "other" costs.

**TOTAL OPERATING EXPENDITURES**

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**TOTAL PERSONNEL STAFF**

|                        | 3.0           | 0.0                 | 3.0           | 4.0                  | 3.0           | 0.0                 | 3.0           | 0.0                  |
| **TOTAL PERSONNEL HOURS** | 1,880.0       | 0.0                 | 1,880.0       | 3,880.0              | 1,290.6       | 0.0                 | 1,290.6       | 0.0                  |
| **TOTAL PERSONNEL COSTS** | $73,051.00    | $0.00               | $73,051.00    | $132,209.00          | $45,755.08    | $0.00               | $45,755.08    | $0.00               |

**EQUIPMENT/CAPITAL OUTLAY COSTS**

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**TOTAL OPERATING EXPENDITURES**

|                        | $54,025.00    | $0.00               | $54,025.00    | $87,650.00           | $64,472.70    | $17,566.45           | $82,039.15    | $0.00               |

**Page 1 of 2**
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| Total Millennium Fund Report Comparison | $127,726.00 | $0.00 | $127,726.00 | $224,859.00 | $110,227.78 | $17,566.45 | $127,794.23 | $0.00 |