



CASTELL

## Overview of Castell VCO

Medicaid Managed Care Task Force

October 5, 2023

# Castell At a Glance

## Intermountain Healthcare's Population Health Platform Company



5 states



**~1 Million**

lives under management



**~\$4 Billion**

in value-based care arrangements



Custom **data/analytics platform**



**~500**

employees

**Multi payer value-based relationships**

### Full spectrum of value-based care arrangements

CMS BPCI  
Advanced

Medicare  
Shared  
Savings

Medicare  
Direct  
Contracting

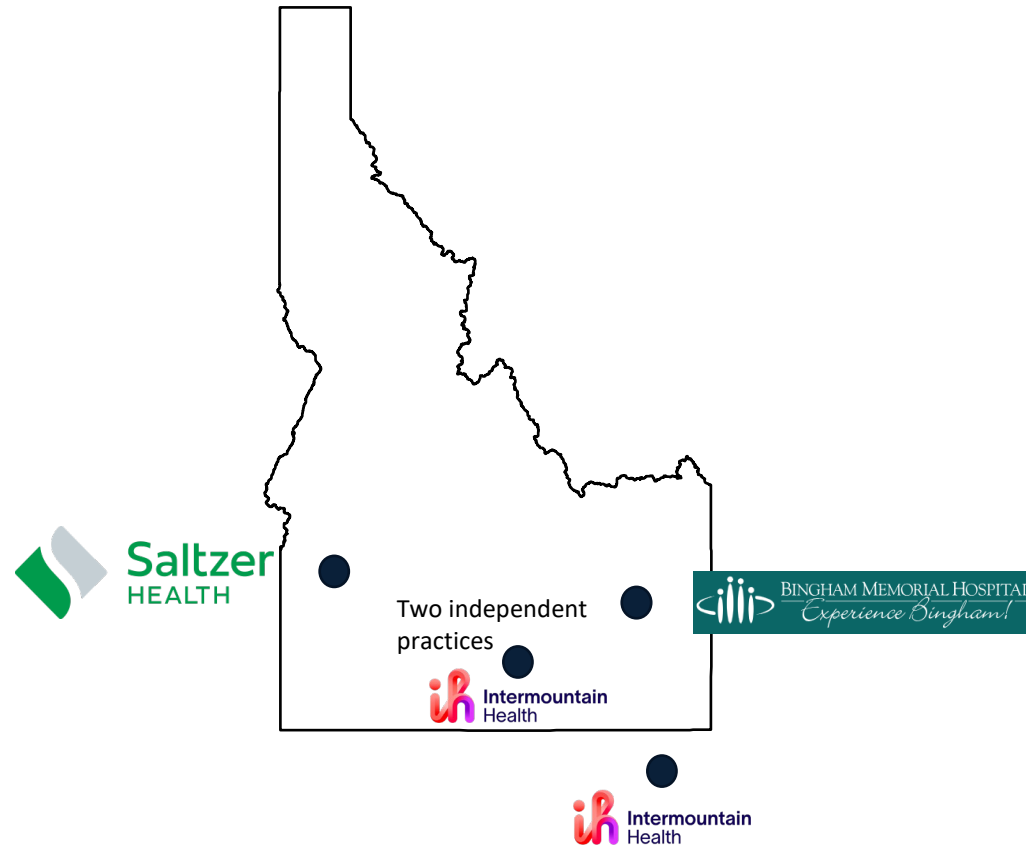
Medicare  
Advantage

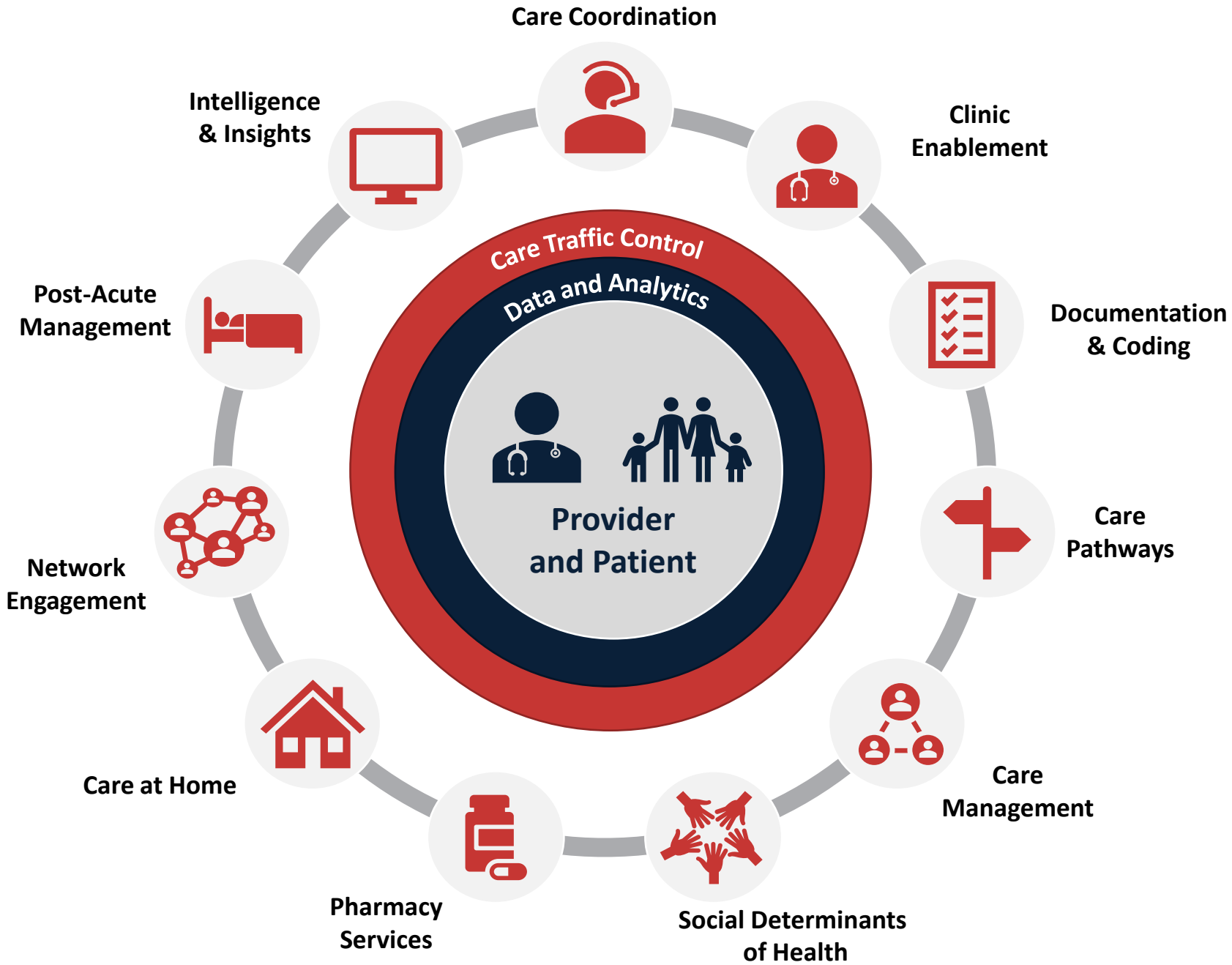
Managed  
Medicaid

Individual  
ACA

Commercial

# Castell VCO Participants

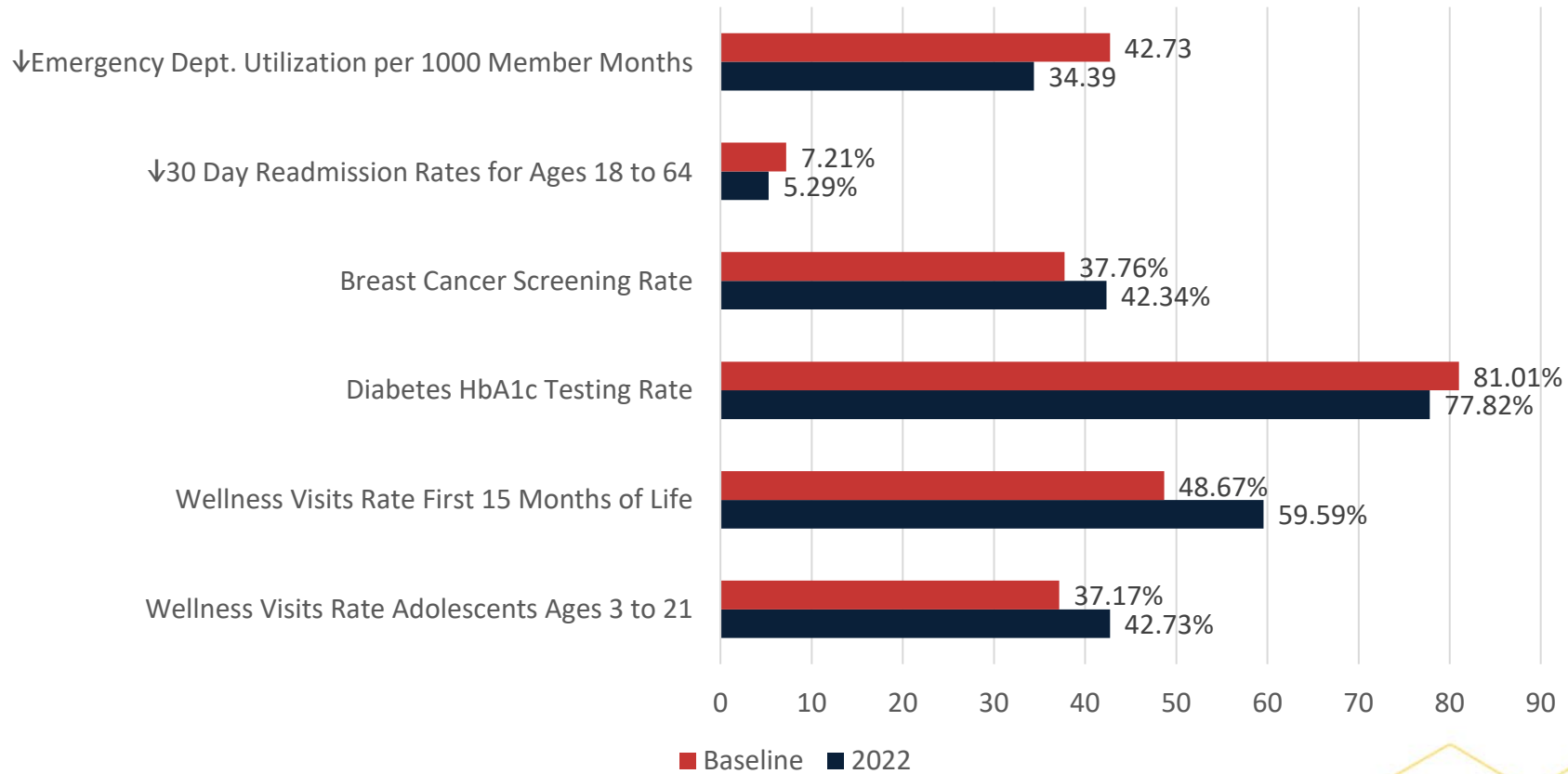




*Castell has been deploying its suite of services to providers participating in our VCO*

# Achieved Targets on 5 of 6 Quality Measures

Performance Year 2022 Quality Measures



↓ – denotes measures where a lower value represents better performance



# Strong Financial Performance

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| 2022 Member Months | 2022 Savings PMPM <sup>1</sup> | 2022 Total Savings |
|--------------------|--------------------------------|--------------------|
| 163,851            | \$22.19                        | \$3,635,776        |

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1 – Per member per month.





# Challenges Facing VCOs

- Launching during COVID-19 pandemic and associated Public Health Emergency (PHE)
- Developing an accurate baseline using data from years with COVID19, PHE, and expansion
- Accessing critical data in a timely manner to enable performance improvement
- Helping providers new to “value-based care” shift their mindset and practice model





# Recommendations for VCO Program

- Ensure Idaho Department of Health and Welfare has sufficient resources to manage program
- Set realistic quality and financial targets that reward meaningful investment in program and don't lead to providers ending Medicaid participation
- Evaluate program after time to further develop and stabilization of Medicaid population







# Questions





# CASTELL

A high-angle, wide shot of a massive crowd gathered for a Castells performance. In the center, a tall, multi-tiered human pyramid is being built by performers wearing teal shirts and white pants. The crowd is dense, with many people in teal shirts, suggesting they are part of the performance or are fans. The background shows stadium seating and various banners, including one that says "CARRAGONY" and another that says "Castellers Vila de Gràcia". The word "CASTELL" is overlaid in large white letters on the left side of the image.