

FY	23	24	25	26	27	28	29	30	31	32	Change in Personnel	Select Model	Licensing Trend
Revolving Revenue	\$ 1,148,159.00	\$ 130,595.00	\$ 960,614.75	\$ 102,944.11	\$ 198,096.59	\$ 24,573.72	\$ 198,548.61	\$ 107,447.81	\$ 876,769.44	\$ 109,785.15	3%	<input type="checkbox"/>	Plateau
Other Revenue	\$ 2,009.59	\$ -	\$ 2,728.64	\$ 125.22	\$ 2,369.12	\$ -	\$ 2,548.88	\$ -	\$ 2,459.00	\$ -	Inflation Estimate	<input checked="" type="checkbox"/>	Steady Growth
One-Time Revenue	\$ -	\$ -	\$ 1,882.08	\$ 7,526.71	\$ 2,464.46	\$ -	\$ -	\$ -	\$ -	\$ -	5%	<input type="checkbox"/>	Accelerated Growth
<b>Total Revenue</b>	<b>\$ 1,150,168.59</b>	<b>\$ 130,595.00</b>	<b>\$ 965,225.47</b>	<b>\$ 110,596.04</b>	<b>\$ 202,930.17</b>	<b>\$ 24,573.72</b>	<b>\$ 201,097.48</b>	<b>\$ 107,447.81</b>	<b>\$ 879,228.44</b>	<b>\$ 109,785.15</b>			
Personnel Expenditures	\$ (179,952.91)	\$ (241,375.44)	\$ (257,051.56)	\$ (238,986.00)	\$ (238,986.00)	\$ (246,155.58)	\$ (253,540.25)	\$ (261,146.45)	\$ (268,980.85)	\$ (277,050.27)			
Operating Expenditures	\$ (213,249.40)	\$ (111,396.12)	\$ (129,783.13)	\$ (87,302.19)	\$ (113,969.79)	\$ (105,667.79)	\$ (115,309.73)	\$ (116,013.20)	\$ (121,444.54)	\$ (124,665.31)			
Total Revolving Expenditures	\$ (393,202.31)	\$ (352,771.56)	\$ (386,834.69)	\$ (326,288.19)	\$ (352,955.79)	\$ (351,823.37)	\$ (368,849.98)	\$ (377,159.66)	\$ (390,425.39)	\$ (401,715.59)			
One-Time Expenditures	\$ 52,461.85	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
OASIS 1-Time & Maintenance	\$ -	\$ -	\$ (124,803.96)	\$ (23,291.56)	\$ (23,291.56)	\$ (23,291.56)	\$ (23,291.56)	\$ (23,291.56)	\$ (23,291.56)	\$ (23,291.56)			
<b>Total Expenditures</b>	<b>\$ (340,740.46)</b>	<b>\$ (352,771.56)</b>	<b>\$ (511,638.65)</b>	<b>\$ (349,579.75)</b>	<b>\$ (376,247.35)</b>	<b>\$ (375,114.93)</b>	<b>\$ (392,141.54)</b>	<b>\$ (400,451.22)</b>	<b>\$ (413,716.95)</b>	<b>\$ (425,007.15)</b>			
<b>Net Income/Loss</b>	<b>\$ 809,428.13</b>	<b>\$ (222,176.56)</b>	<b>\$ 453,586.82</b>	<b>\$ (238,983.71)</b>	<b>\$ (173,317.19)</b>	<b>\$ (350,541.21)</b>	<b>\$ (191,044.06)</b>	<b>\$ (293,003.40)</b>	<b>\$ 465,511.49</b>	<b>\$ (315,222.00)</b>			
<b>Ending Cash Balance</b>	<b>\$ 1,506,739.92</b>	<b>\$ 1,284,563.36</b>	<b>\$ 1,756,900.18</b>	<b>\$ 1,517,916.47</b>	<b>\$ 1,344,599.29</b>	<b>\$ 994,058.07</b>	<b>\$ 803,014.02</b>	<b>\$ 510,010.62</b>	<b>\$ 975,522.11</b>	<b>\$ 660,300.11</b>			
<b>Cash Balance %</b>		294%	392%	363%	348%	253%	200%	135%	249%	165%			

